

## ON STANDING IN SOMEONE ELSE'S SHOES

If someone fails to realize the predicament someone else is in, we often resort to the tactics of saying: "Imagine you were standing in her shoes: would you do (or refrain from doing) X?". This question is not an argument: it is merely intended to trigger ~~xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx~~ empathy, and thus elicit helping behavior. (In general, beware of counterfactual statements, questions, or commands.)

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